



LIBERATION DAY FALLOUT

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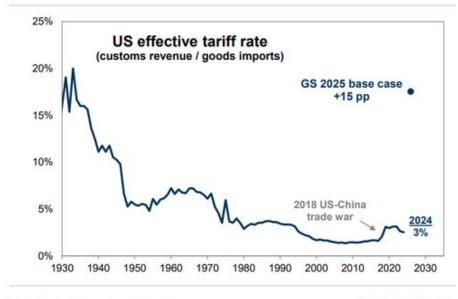
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Agenda:

- Higher prices, supply shock
- One round or multi-round: Beggar thy neighbour, escalating tariffs
- Cross-fire: US & China trying to increase manufacturing, rest of the world squashed
- Exclusions: Copper semis, pharmaceuticals, lumber
- China worst affected
- Mar-a-lago Accord: matches "blue print"
- Economies and markets

Higher Prices, Supply Shock

- Higher than expected.
- 10% minimum.
- Effective overall tariff of 20%.
- Beggar thy neighbour.
- Escalating tariffs.
- Canada/EU?
- China/Korea/Japan?



Source: BEA. Ooktman Sachs Globar Investment Research. As of Merch 28, 2028

Global Investment Research

Crossfire

Manufacturing

- US trying to increase global share of manufacturing
- China has spare capacity
- EU, Japan have trade barriers
- What about the rest of the world, does manufacturing continue to fall

Services

• US dominates, not really touched yet. Is this an area for future escalation?

Free trade

- Currency manipulation (China)
- Wage manipulation (Germany)
- Simple better than complex?
- What is the cost of a local job?



- Copper
- Semiconductors
- Pharmaceuticals
- Lumber
- "Other"

China and Australia impact

- Escalation or de-escalation
- Lip service or genuine change
- 1-2% growth hit
- Steel tariffs spreading fast
- Downside for commodity prices
- Flood of cheap goods
- Pharma, minerals exempted. Beef no biggie.

Mar-a-lago Accord / Bessent Plan

Stephen Miran (Chairman of the Council of Economic Advisors) USD is too high, creates trade deficits. Steps to fix:

- **Create leverage:** tariffs, security zone withdrawal threats
- **Exploit the leverage:** Deals with countries to increase currency / lower USD in return for lower tariffs / security "guarantees"

Scott Bessent (Treasury Secretary)

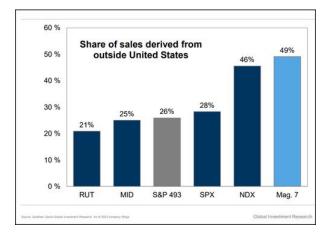
- 3% GDP growth, 3% bonds, 3% gov't deficit
- Reduce public sector, release private sector

Outcomes?

Reagan/Thatcher style economic boom OR stagflation

Economies and markets

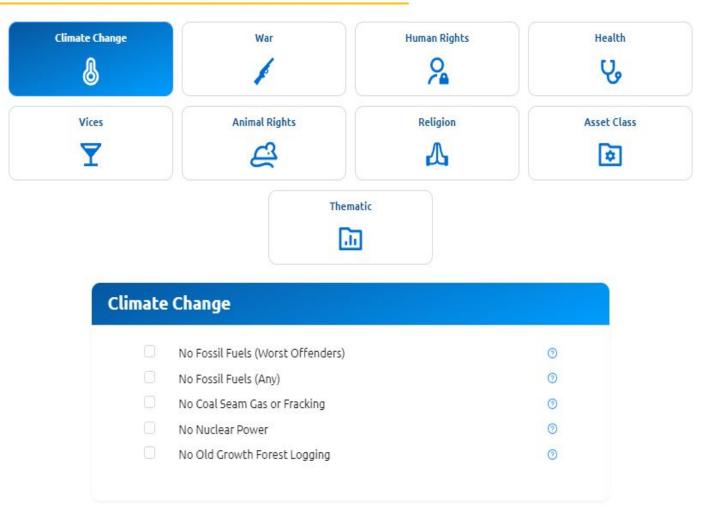
- US headed for big growth scare as DOGE and tariffs cut capex.
- Stocks not priced yet. Watch credit.
- Australia to cut rates faster as inflation crumbles. Buy bonds, houses.
- AUD down a long way already and very short.
- The end of industry means mass immigration forever now.



			2025 EPS scenario			
		y/y growth	Recession scenario \$220 (-11%)	GS baseline \$253 (+3%)	Bottom-up consensus \$269 (+9%)	
Forward P/E	22x	Jan. 2025	-13% 4850	-1% 5550	6% 5900	
	20x	5-year avg	-21% 4400	-10% 5050	-3% 5400	
	18x	10-year avg	-29% 3950	-18% 4550	-13% 4850	
	16x	30-year avg	-37% 3500	-27% 4050	-23% 4300	
	14x	2018 low	-44% 3100	-36% 3550	-33% 3750	

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Choose themes to screen from your portfolio away from (i.e. remove stocks)



Personalise Your Portfolio

Screens

Tilts

You can <u>exclude</u> the below to customise your portfolio

You can <u>add</u> the below to customise your portfolio

limate Change	War	Human Rights	Health	Vices	Investment Styl	e Factors	Clim	ate Change	Technology
nimal Rights	Religion	Asset Class	Thematic		Consumption	Commod	lities	Military	GICS Sectors
 No Fossil No Coal S No Nuclea 	Fuels (Any eam Gas c ar Power @	or Fracking 🍘			 Quality S Value St Growth S Defensiv 	ocks 🧿 Stocks 🎯			



Build Your Portfolio

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	Portfolio Tilts 💿		×
Account Selection			
Investment Choice	Quality Stocks 📀	Value Stocks 📀	Growth Stocks 💿
Risk Profile			
Build Your Portfolio	Oil & Gas Stocks 💿	Gold Stocks 💿	Agribusiness 📀
Ethical Overlay			
Review	Large Technology Stocks 🌝	Cloud Computing Stocks 💿	Robotics/AI 💿
Applicants			
Bank Details	Video Gaming ⊘	Cybersecurity 📀	Clean Energy 🧿
Compliance			
Final Review	Defensives 🕜	Battery Supply Chain 💿	Nuclear Power 💿
	Defense Contractors ⑦	Travel 📀	Luxury Goods 💿
	Logistics 💿	Global Communication Services 💿	Global Consumer Discretionary 🥝
	Global Consumer Staples 📀	Global Energy 💿	Global Financials 🧿
	Global Health Care 🕜	Clobal Industrials 🕜	Global Information Technology 💿

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